

News Release

AUSTIN, Texas, November 14, 2017

Epicor Teams Up with RenoWare to Launch Installed Sales Software ***End-to-end solution for complete installed sales management now available***

Epicor Software Corporation, a global provider of [industry-specific enterprise software](#) to promote business growth, and [RenoWare Technologies Inc.](#), developer of installed sales technology, announced today general availability of the Epicor® Eagle® Installed Sales application.

The new Epicor Eagle Installed Sales solution combines a comprehensive installed sales management package with the point of sale (POS), inventory, and accounting functions of [Epicor Eagle N Series®](#) software to provide a seamless experience for the customer and an optimized solution for independent retailers.

Through efficiently managed and tracked installed processes—from lead tracking, estimating, and contracts through to final billing and profitability analysis—the solution can revolutionize installed sales operations. The Epicor Eagle Installed Sales solution, the preferred Installed Sales package used by [Home Hardware](#), can help create new revenues from installation services while saving time, avoiding errors, and optimizing prices and profits.

“The integration between Epicor Eagle software and RenoWare has been very useful. With it, we are assured that our Eagle POS invoice matches our Installed Sales proposal—gaining more insight into profitability and job details. It streamlines the flow of data between these two valuable software tools. It also allows us to utilize the power of the Epicor Compass application to report on our Installed Sales business,” said Matthew Payzant, IT system manager, [Payzant Building Products](#).

“The new Eagle Installed Sales module allows home centers, lumberyards, garden and landscaping centers, and other building material businesses the ability to go the extra mile for their homeowner or contractor customer,” said Keith Lam, senior product manager, Epicor Software. “With the simple-to-use functionality, users can quote and sell the installation services with the materials to complete jobs more efficiently and better manage jobs to ultimately increase business margins.”



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IT system manager
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About RenoWare

RenoWare Technologies Inc. develops and sells unique software to manage “Installed Sales” business for the home improvement industry. RenoWare provides its technology primarily to Lumber Yards, Home Centers, Kitchen & Bath and Window & Door Centers to solve one of the industry’s greatest challenges: enabling more efficient management of the installed sales process from customer lead to final job completion with comprehensive reporting. RenoWare and partners provide data integration from estimating programs (mfgs. online, 2020 Design, Luxwood Design Tools), through RenoWare to point-of-sale systems. A cost effective software solution to manage the business and generate more leads through direct mail. For more information visit www.RenoWare.ca.

About Epicor Software Corporation

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed around the needs of our manufacturing, distribution, retail, and service industry customers. More than 40 years of experience with our customers’ unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions manage complexity, increase efficiency, and free up resources so you can focus on growth. For more information, [connect with Epicor](#) or visit www.epicor.com.

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